Week	36	37	38	39	
W/C Date	25-Jun	2-Jul	9-Jul	16-Jul	
Topic	UNIT 4 Sources of Finance	UNIT 4 Revenue and Costs	UNIT 4 Revenue and Costs	UNIT 4	
Key Objectives	Internal and external sources – adv/disad - suitability	Revenue, costs and profit – break even	Break-even / Average Rate of Return	Star mark- exam style question breakeven/sources of finance.	
Assessment					
Homework					

Department **Year 11 grades 3-8 long term plan**

	Assessment weeks
	Moderation week
	Data Capture
	STAR marking
	Exit Poll

Key Skills to be Covered

Week	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
W/C Date	03-Sep	10-Sep	17-Sep	24-Sep	01-Oct	08-Oct	15-Oct		29-Oct	05-Nov	12-Nov	19-Nov	26-Nov	03-Dec	10-Dec	17-Dec		
Topic	UNIT 4 Profit and Loss Accounts	UNIT 4 Profit and Loss Accounts	UNIT 4 Cash Flow	UNIT 4 Cash Flow	UNIT 4 Financial Performance	UNIT 5 Methods of Production	UNIT 5 Methods of Production		UNIT 5 Quality	UNIT 5 Quality			UNIT 5 supply chain	UNIT 5 Supply Chain	UNIT 5 Supply Chain	Unit 5 Sales Process		
Key Objectives	Main components of P&L a/c – construction and calculation	Gross/net profit – interpretation / P&L recommendations	Construct/ calculate and interpret a cash flow forecast	Impact on the business and stakeholders / recommendation Starmark- exam style question on cash flow.	Use revenue, costs, profit, P&L a/c, ARR and cash flow – make recommendations/ analyse	Job, batch, flow – adv/disad	Suitability – effect on business and stakeholders Star Mark - Methods of production		How is quality achieved?	Importance of quality	Revision and assessment	Revision and assessment	Movement of goods – procurement – logistics – Stock control diagrams Star mark and reflection (of assessment)	Relationship between functional areas – impact on stakeholders of supply decisions	Stock control Buffer stock/JIT Star mark	Stages and different situations		
Assessment																		
Homework																		

Week	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34
W/C Date	07-Jan	14-Jan	21-Jan	28-Jan	04-Feb	11-Feb		25-Feb	04-Mar	11-Mar	18-Mar	25-Mar	01-Apr	08-Apr		
Topic	Unit 5 Sales Process	UNIT 6 Technological Influences on business Activity	UNIT 6 Technological Influences on business Activity	UNIT 6 Ethical Influence on Business Activity	UNIT 6 Environmental influences on a business	UNIT 6 Economic influence on Business Activity				Impact of Globalisation on Business	UNIT 6 Impact of Legislation on Business	REVISION	REVISION	REVISION		
Key Objectives	The features and importance of good customer service.	Use of technology CAD/CAM	The use of e-commerce and digital media- adv and disadv- stakeholder interests Star mark and reflection	What are Business Ethics? Conflict between Ethics and Profit- Types of ethical issues – adv and disadv of ethical policies.	What are the costs and benefits of implementing environmental policies?	Types of tax- effect on firms, customers and the government Economic factors on a Business- impact on businesses and stakeholders Star mark- exam style question		Revision and assessment	Revision and assessment- Star mark mock paper	What is international trade? Adv and Disadv- what are globalisation opportunities The EU and the Single European Market- impact of EU membership on business and stakeholders	Employment law- contracts, discrimination, equal pay , unfair dismissal Consumer law- product, quality, adverting, trade descriptions Intellectual property- trademarks, copyright, patents- impacts of legislation on the business and stakeholders	Use of past papers, model answers and SAM learning to embed knowledge and exam technique.	Use of past papers, model answers and SAM learning to embed knowledge and exam technique. Star mark and reflection	Use of past papers, model answers and SAM learning to embed knowledge and exam technique.		
Assessment																
Homework																

Week	35	36	37	38	39	40	41	42	43	44	45	46	
W/C Date	29-Apr	06-May	13-May	20-May		03-Jun	10-Jun	17-Jun	24-Jun	01-Jul	08-Jul	15-Jul	
Topic	REVISION	REVISION	REVISION	REVISION									
Key Objectives	Use of past papers, model answers and SAM learning to embed knowledge and exam technique.	Use of past papers, model answers and SAM learning to embed knowledge and exam technique.	Use of past papers, model answers and SAM learning to embed knowledge and exam technique. Star mark and reflection	Use of past papers, model answers and SAM learning to embed knowledge and exam technique.									
Assessment													